



Position Opening

PARTNERSHIP & COALITION MANAGER

Salary: \$60,000-70,000

Status: Full-Time, Exempt

Reports to: Executive Director

Location: Georgia

Description

Georgia Conservation Voters advocates for public policies that advance a more just and sustainable future, campaigns for candidates prioritizing climate and environmental justice, and holds elected officials accountable for their actions and votes. The Georgia Conservation Voters Education Fund (GCVEF) mobilizes Georgians to advance climate and environmental justice through voting, advocacy, and other forms of civic engagement.

We are seeking a full-time Partnerships and Coalition Manager to join our team. The Partnerships and Coalition Manager will network with community groups, nonprofit organizations, and other state-based partners to build a robust state table to enable more effective organizing, policy work, and issue and political campaigns to demand and win bold action on climate change and environmental justice in Georgia. They will support this state-based table in power building, advocacy, and grassroots lobbying strategy. They will also liaise with national and federal partners to ensure grants and other funding agreements that support the formation of the coalition are implemented and that the table achieves its goals. The ideal candidate is a senior-level organizer with experience in project management, base building, and leadership development training. The Partnerships and Coalition Manager must be a compelling coach with experience working in coalitions, training, and supporting organizers and community leaders of color.

Responsibilities

- Build and grow a state table for climate and environmental justice organizing in Georgia by establishing a mission, vision, brand, strategies, campaigns, goals, and workgroups.
- Build a partner contact database for GCV and the state table, and develop a communications plan to keep partners informed about meaningful work.
- Conduct regular meetings and check-ins with state and national partners to develop and implement table goals, objectives, and campaigns.
- Provide coaching and management, including developing individualized and detailed goals and work plans for each campaign and workgroup lead and empower success by holding weekly check-ins on progress towards meeting established objectives.
- Support and build relationships with table partners' participating staff via mentorship and regular check-ins on progress toward meeting goals.
- Ensure that organizers and community leaders have the tools to successfully design, implement, and adjust issue campaigns grounded in a community-centered theory of change, such as power mapping, media, and public and online engagement.
- Develop training to ensure that partners can implement organizing strategies and tactics such as phone banking, door-to-door canvassing, house meetings, and digital and online organizing.
- Develop a culture of transparency, collaboration, and joy amongst state table partners.
- Track and manage GCV and the GCV Education Fund's partnership and coalition spaces, including each space's main goals, keeping a roster of critical meetings, and identifying GCV or GCV Education Fund staff assigned to each space.
- Provide timely reports to the GCV and GNDN staff about campaigns and organizing progress.
- Other responsibilities as assigned.

Qualifications

- **Work Experience:** Required: 3-5 years experience working on community or labor-organizing movement-building efforts, including several years of direct supervisory experience, including staff and volunteer leadership training experience. Must also have experience in issue-organizing campaigns with communities of color and

working with coalition partners. Preferred - experience developing and overseeing issue campaigns focused on climate and environmental justice driven by community organizing, including campaign planning, accountability measures, and tracking progress.

- Skills: Required - Demonstrated ability to build solid and focused coalitions or formations of organizations rooted in equity to achieve policy and political aims; Comfortable with building accountable organizational relationships based on mutual trust, performance, and benchmarks; Familiarity with community organizing networks, climate justice organizations, and past national policy campaigns; Deep, nuanced understanding of inside/outside strategies, the interconnectedness between institutional power, mobilizing people, and movement support; Excellent communications skills -- listening, speaking, and written; Attention to detail and commitment to an exceptional quality of work; Solid analytical skills, especially in the areas of assessing organizational strengths and weakness, identifying gaps, understanding political trends, etc.; Ability to juggle multiple complex activities at once; Ability to “manage up” as well as to supervise staff.
- Exceptional supervision and coaching skills, including managing coalition partners. Knowledge of community organizing, political education, and movement building. Excellent written and verbal communication skills, including writing and implementing training curriculum and organizing tools. Ability to partner and collaborate with the existing GCV team and represent GCV to various audiences and mediums. Work well in a fast-paced environment and multitask without sacrificing the quality of work. Reliable, consistent, detail-oriented, and self-motivated. Fluency in VAN, Google, and Office Suite is preferred. Familiarity with the IRS rules regarding 501(c)(3) and 501(c)(4) organizations.
- Cultural Competencies: Demonstrated awareness of one’s cultural identity, views about differences, and the ability to learn and build on varying cultural and community norms. A complex understanding of racial justice and the urgency of confronting institutional racism and inequity. Commitment to equity and inclusion as an organizational practice and culture. Proven track record of successfully working across lines of race, immigration status, ethnicity, language, class, gender, and other identities and experiences. Familiarity with the complexity of issues and obstacles facing communities of color engagement in the environmental movement. Familiarity with GA and in-state communities is preferred.
- Conditions: You must be able to work hours exceeding stated office hours as needed and willing to travel for staff retreats, meetings, and professional development opportunities. Our headquarters are in Atlanta, Georgia. However, you may live anywhere in the state conducive to this position.

Compensation

Salary is commensurate with similarly situated nonprofit advocacy organizations and will depend upon experience and qualifications.

Georgia Conservation Voters provides paid vacation and sick leave, health and dental insurance, and a 401(k) retirement plan. Through flexible working practices, GCV also promotes a healthy work-life balance.

To Apply

Submit your cover letter and resume using the application found at gcvoters.org/careers by Friday, May 3, 2024. Applications will be accepted and reviewed until the position is filled. No phone calls, please.

GCV is an equal opportunity / fair chance employer committed to a just, equitable, and inclusive workplace. We encourage applications from all qualified individuals without regard to race, color, religion, gender, sexual orientation, gender identity or expression, age, origin, marital status, citizenship, disability, veteran status, or record of arrest or conviction. We encourage applicants with disabilities who may need accommodations in the application process to contact jobs@gcvoters.org.