



Position Opening

PARTNERSHIP & COALITION MANAGER

Salary: \$50,000-60,000

Status: Full-Time, Exempt

Reports to: State Political Director

Location: Georgia

Description

Georgia Conservation Voters' mission is to advocate for public policies that advance a more just and sustainable future, campaign for candidates who will make climate and environmental justice a priority, and hold elected officials accountable for their actions and votes. The Georgia Conservation Voters Education Fund (GCVEF) mobilizes Georgians to advance climate and environmental justice through voting, advocacy, and other forms of civic engagement.

GCV, Black Voters Matter GA, New Georgia Project, Partnership for Southern Equity, and the Green New Deal Network are launching a campaign to win local, state, and federal legislation consistent with the vision laid out in the Green New Deal. We are seeking a full-time Partnerships and Coalition Manager to join our team. The Partnerships and Coalition Manager will network with state-based and constituency partners to build a powerful organizing, policy, and political campaign to demand and win bold action on climate change and environmental justice. They will support this state-based table in power building, advocacy, and grassroots lobbying strategy. They will also liaison with national and federal partners to ensure working agreements are supported and that the table achieves its goals. The ideal candidate is a senior-level organizer with experience in project management, base building, and leadership development training. The Partnerships and Coalition Manager must be a compelling coach with experience working in coalitions and training and supporting organizers and community leaders of color.

Responsibilities

- Conduct regular calls and check-ins with state and national partners to develop and implement campaign benchmark goals and objectives.
- Work with state and national partners and tables to develop strategies that move skeptical members of Congress, state leadership, or other local leaders to open-minded, supportive champions.
- Track and seize state, federal, and local campaign opportunities to mobilize around.
- Provide coaching and management, develop individualized and detailed goals and work plans, and support volunteer and or staff organizers amongst coalition partners via mentorship and weekly check-ins on progress to meeting goals.
- Develop training to ensure that partners can implement organizing strategies and tactics such as phone banking, door-to-door canvassing, house meetings, and digital and online organizing.
- Ensure that organizers and community leaders have the tools to successfully design, implement, and adjust issue campaigns grounded in a community-centered theory of change, such as power mapping, media, and public and online engagement.
- Work with the State Political Director and state and national partners organizations to create systems to monitor and evaluate the field operation's success and challenges.
- Develop and test effective and new organizing strategies, tactics, and tools that engage our communities and leaders, resulting in local policy victories on environmental justice priorities and the formation of solid and creative partnerships.
- Work with the State Political Director to develop a culture of transparency, collaboration, and joy amongst state table partners.
- Provide timely reports to the GCV and GNDN staff about campaigns and organizing progress.
- Other responsibilities as assigned.

Qualifications

- Work Experience: Required: 3-5 years experience working on community or labor organizing movement-building efforts, including several years of direct supervisory

experience, including staff and volunteer leadership training experience. Must also have experience in issue organizing campaigns with communities of color and working with coalition partners. Preferred - experience developing and overseeing issue campaigns driven by community organizing, including campaign planning, accountability measures, and tracking progress.

- **Skills:** Required - Demonstrated ability to build solid and focused coalitions or formations of organizations rooted in equity to achieve policy and political aims; Comfortable with building accountable organizational relationships based on mutual trust, performance, and benchmarks; Familiarity with community organizing networks, climate justice organizations, and past national policy campaigns; Deep, nuanced understanding of inside/outside strategies, the interconnectedness between institutional power, mobilizing people, and movement support; Excellent communications skills -- listening, speaking, and written; Attention to detail and commitment to an exceptional quality of work; Solid analytical skills, especially in the areas of assessing organizational strengths and weakness, identifying gaps, understanding political trends, etc.; Ability to juggle multiple complex activities at once; Ability to “manage up” as well as to supervise staff.
- Exceptional supervision and coaching skills, including managing coalition partners. Knowledge of community organizing, political education, and movement building. Excellent written and verbal communication skills, including the ability to write and implement training curriculum and organizing tools. Ability to partner and collaborate with the existing GCV team and represent GCV to various audiences and mediums. Work well in a fast-paced environment and be able to multitask without sacrificing the quality of work. Reliable, consistent, detail-oriented, and self-motivated. Fluency in VAN, Google, and Office Suite is preferred. Familiarity with the IRS rules regarding 501(c)(3) and 501(c)(4) organizations.
- **Cultural Competencies:** Demonstrated awareness of one’s own cultural identity, views about differences, and the ability to learn and build on varying cultural and community norms. A complex understanding of racial justice and the urgency of confronting institutional racism and inequity. Commitment to equity and inclusion as an organizational practice and culture. Proven track record of successfully working across lines of race, immigration status, ethnicity, language, class, gender, and other identities and experiences. Familiarity with the complexity of issues and obstacles facing communities of color engagement in the environmental movement. Familiarity with GA and in-state communities are preferred.
- **Conditions:** You must have the ability to work hours exceeding stated office hours as needed and the ability and willingness to travel for staff retreats, meetings, and professional development opportunities. Our headquarters are in Atlanta, Georgia. However, you may live anywhere in the state conducive to this position.

Compensation

Salary is commensurate with similarly situated nonprofit advocacy organizations and will depend upon experience and qualifications.

Georgia Conservation Voters provides paid vacation and sick leave, health, dental insurance, and a 401(k) retirement plan. GCV also supports a healthy work-life balance by supporting flexible working practices.

To Apply

Submit your cover letter and resume using the application found at gcvoters.org/careers. Applications will be accepted and reviewed until the position is filled. No phone calls, please.

GCV is an equal opportunity / fair chance employer committed to a just, equitable, and inclusive workplace. We encourage applications from all qualified individuals without regard to race, color, religion, gender, sexual orientation, gender identity or expression, age, origin, marital status, citizenship, disability, veteran status, or record of arrest or conviction. We encourage applicants with disabilities who may need accommodations in the application process to contact: jobs@gcvoters.org.